

WEEKLY CONTACT FLOWCHART

NETWORKING OPPORTUNITIES & NETWORKING PEOPLE
(Make acquaintances and identify potential prospects)



TOP 10 POTENTIAL PROSPECTS
(Meet at least 5 new people each week)

PROSPECT LIST – *DATA BASE*
(Qualified Prospects)

TOP 10 POTENTIAL GATHERABLES

GATHERABLES – *DATA BASE*

ATTENDERS

TOP 5 POTENTIAL MISSIONAL CORE

MISSIONAL CORE – *DATA BASE*